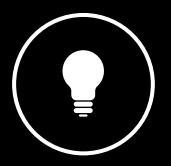
Landscape Institute AGM 2019

November 7th Leicester City Hall

- Welcome
- Minutes of the 2018 Annual General Meeting (held on 24 January 2019)
- Voting on key AGM motions
- Performance Report from Dan Cook , LI CEO
- Presentation from Carolin Göhler, Honorary Treasurer
- Adoption of accounts & auditors
- Presentation from Adam White FLI, LI President
- Results of voting

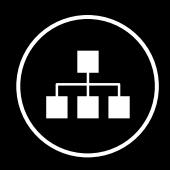


Entry standards, talent & relevance



APPRENTICESHIPS

Creating new routes into the profession to increase numbers entering profession and support diversity agenda



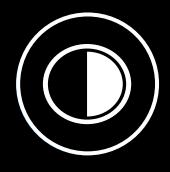
BROAD PROFESSION

Institute is the professional home to a broad range of landscape professionals



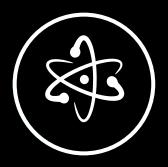
EDUCATION SPREAD

Focus to ensure
education routes are
more evenly spread
across the UK.
International links will
also be explored in
the future



DIVERSITY AND INCLUSION

Support to ensure diversity and inclusion strategy is adopted by the profession



FUTURE PROOF

Support and develop the profession to enable it is future proofed

Consulting our members on membership

Proposed Technician grade

- 91% (218/238) of respondents agree with new "Technician" category
- 68% (163/ 238) of respondents think this category should be allowed to vote
- 69% (166/239) of respondents think Technician members should be entitled to use post-nominals (E.g "TMLI")

Name Change of "Licentiate" to "Associate"

- 85% (202/240) of respondents agree with the proposed change
- 69% (166/239) of respondents think Associate members should be entitled to use post-nominals (e.g. LI Assoc)

Minutes

To approve the minutes of the 2018 Annual General Meeting held on 24 January 2019

Motion 1

To allow the Institute to change the name of Licentiate to Associate

Motion 2

The Introduction of a new grade of corporate membership – Technician

Motion 3 To amend By-Law 27

Landscape Institute Performance Report 2018/2019

Dan Cook CEO







Landscape Institute Inspiring great places

Don't have an account?

SIGN UP

Sign in to Landscape Institute

EMAIL ADDRESS *



 \equiv

Filter Results

Find Landscape Firms - Worldwide



Practice Name

LOCATION

Worldwide



Your LI Branches

The LI has 12 UK branches, with nine in England and one in each of the devolved Northern Ireland, Scotland, and Wales, plus one International one for members of UK.

Your Primary Branch is normally the branch closest to your home address and yo voting rights for this branch. If you are interested in branch activities in other are can also select one or more Secondary Branches.

Landscape Institute

MY PROFILE

MY FIRM



- My practice details, addresses and directory profile
- NE View my Practice LI Directory listing
- 2 LI Member Directory FAQs



Wy View / Edit my case studies

? Case study FAOs



Logos and Signage

Post a job

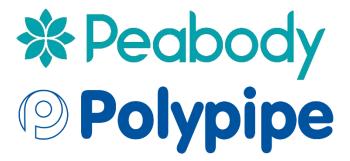
Read Landscape Journal online



Engage with the LI

My Practice LI Branches

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STRATEGIC PARTNERS









































staged an international

invited to trade knowledge.

share insight and generate

2018 centring on this vital topic.

Leaders and practitioners

Valuing Landscape

landscape science, planning and in which she makes substantial

programme. Working with a huge

range of partners, SNH has provided a comprehensive

information resource for every

designated landscape in Scotland

management discussed how their use of big data as part of a

combined expertise could unlack Scotland-wide monitoring

the value of protected natural

gained when attributing value

to land on the largest scale.

spaces, imparting some of the

On 6-7 September 2018, Pro Landscaper attended the Landscape Institute's Valuing Landscape Conference 2018

were explored at the Valuing was attended by more than 300 delegates from

all over the world. e International Federation of Landscape Architects (FLA) Europe and the University challenges facing the landscape industry and how to address them. Through a combination of presentations, discussion groups and site visits, the conference underlined the importance Adam also spoke about the importance

children with nature. At the end of his address. everybody here to go away and be ambassadors

66 THROUGH A COMBINATION OF PRESENTATIONS.

nges and future trends faced by | planning, and all the work we do to add value | and clearly to political decision makers and financial sense to create attractive and obvious that places for social interaction will be

> However, he understood that the profession did not always find this easy to do in practice, as short-term motives and didn't always understand

the value of good landscape architecture. there are strong indications now that society will

evt Barretona. Also, the challenges involved in w to address the question of 'valuing the angible' were discussed by Sarah Weir OBE During the conference, the winners of the elopment Corporation. The brief for the petition was to find the most creative and spiring ideas to help shape the landscape of Ebbsfleet, the first new Garden City of the 21st century, and the largest of 10 Healthy New fowns being developed in the UK. Judges wer animous in salacting the winner HALO (Hues

A model for prowing a healthy infrastructure. O is a concept developed by Bradley rphy Design, in collaboration with John ompson Partnership. Peter Brett Associates ver healthy infrastructure directly to residents steps. By providing accessible, attractive sents will be motivated to take up physical

tditive Lirbanism, Blue Lake Gardens by

to be talking about something that connects us rather than the constant drip, drip of Brexit which Fione Strachan, green infrastructure project "Through a combination of presentations discussion and site visits, the conference underline

WITH MORE PEOPLE LIVING POPULATION, IT IS OBVIOUS THAT PLACES FOR SOCIAL

> INTERACTION WILL BE MORE IMPORTANT 99

issue that I think is central to landscape

ecture and that is what does it mean to be connected to nature 7

as the chance to find out about exciting projects

Pro Landscaper enjoyed the opportunity





Call For Entries 2018 Global Banking & Finance Awards now open Click Here



TOP STORIES INTERVIEWS BUSINESS FINANCE BANKING TECHNOLOGY INVESTING TRADING NEWS EVENTS Will we value our landscapes more as our cities overheat, forests burn, our rivers flood and we die earlier?

Valuing Landscape 6th & 7th September 2018 – international conference tackles big questions about valuing our landscape for future

Our lives in the 21st century are under increasing threat as our cities overheat, flash floods wreak havoc, forest fires blaze out of control and climate change moves on apace after a summer of increasingly strange weather patterns across the world. As we adjust to dealing with more extremes, what are the solutions to tackle some of these issues, and the interventions that the landscape profession can make to help mitigate some of these problems?

Issues such as population growth, increasing urbanisation, social inequality, increasing obesity levels, digital and technological innovation, food and water security and climate change, do not respect national or professional boundaries.

These trends and consideration of how we respond to them will be the focus of a two-day international conference Valuing Landscape organised by the Landscape Institute and IFLA Europe at the University of Greenwich next week (6th & 7th September 2018). The event will give attendees the opportunity to listen, engage and debate many different viewpoints that are held on this topic.

Advertisements **ESWISS PAYMENT** Innovative Payment Models Mobile Payment and Banking Open Banking and Blockchain

VIDEOS AWARDS SHOP MAGAZINES Q

Recent Articles



It's about Quality Services and Creating Value for Customers

VALUING LANDSCAPE 2018

THE VALUING LANDSCAPE CONFERENCE 2018

nyronment, productivity and housing needs in

of the Landscape Institute, said: "The landscape strough that's a huge part of it, it's also about ranagement, science and planning and all the work. by Sarah Weir OBE, chief executive officer of the

S AND A MORE

WILL BE MORE IMPORTANT







A Healthy New Town

Digital skills, landscape-led planning, natural capital accounting, human skills, plant health. Explore the 2019 programme: landscapeinstitute.org

Major achievements 2018/19

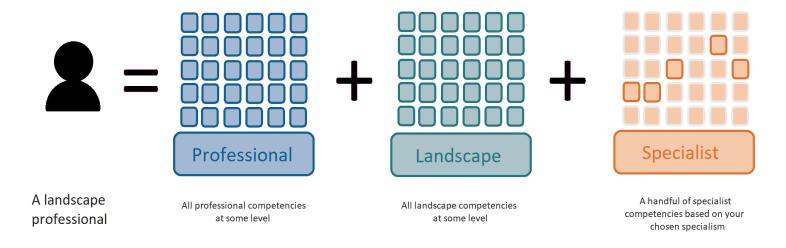
- First new course accredited UCL Bartlett
- Conference more than 300 attendees ahead of budget
- Record LI Awards entries
- First ever CPD forward programme & Planning CPD Day sold out
- Won a grant from MHCLG to deliver parks managers CPD day
- Delivered ahead of financial budget
- Introduced new CRM, new members area, new directory
- Campaigned to get landscape architecture listed on Migration Advisory Committee skills shortage list

Proposed dual track membership system

To be introduced after 2020 for new members. No change for existing members

- Chartered Landscape Architect
- must have design, planning & implementation competency areas equivalent to IFLA, employer & international expectations
- Chartered Landscape Professional

 more flexible approach to reflect other landscape disciplines



	2012 / 2013	2013 / 2014	2014 / 2015	2015 / 2016	2016 / 2017	2017/18	2018/19
Honorary	36	35	35	30	9	10	9
Fellow	78	87	90	88	79	88	89
Chartered	3292	3286	3245	3217	3256	3316	3375
Licentiate	1111	1134	1227	1353	1225	1145	1114
Student	458	384	325	183	253	370	497
Academic Fellow	_	1	1	1	1	2	2
Academic	26	31	32	28	35	47	50
Retired	213	223	295	312	325	330	332
Supporter	37	30					
Affiliate	42	48	103	188	147	158	159
Total	5294	5259	5353	5400	5340	5469	5631

Impact, engagement and profile

- LI in MHCLG High streets taskforce consortium
- RTPI invited LI to conference and international dinner
- IFLA World Congress profile for LI members
- Landscape Show Sept London Pecha Kucha Jane Findlay led
- Scotland Landscape Alliance up and running
- Landscape listed in Migration Advisory Committee skills shortage report
- Follow up to design conference, MHCLG Chief Planner, Steve Quartermain has agreed to open Planning CPD Day
- Opportunities being explored to partner with West Midlands Combined Authority ahead of our 2020 conference in Birmingham
- Interim National Parks & AONB review





Landscape Institute Our plans for the future

Dan Cook CEO

Our journey so far...

and next 3 years ...

2016/17

2017/18

2018/19

2019/20

2020/21

2021/22

Update people policy & salary equity

Improved governance cycle & business plan

Engage employees & member leaders on strategy

New member survey introduced

New strategy developed

Online HR system, funding for employee development

Updated journal

Landscape Management Leadership Forum New CRM system in place

Forward CPD programme

New #chooselandscape campaign

3 year business plan

Competency framework & entry requirements

Update CPD & new online recording

New online "catch up" learning

Policy & Influencing strategy defined

New P2C operating

Ethics & code of conduct in place

Apprenticeships available

Revised governance in place

Quality Assurance

New accreditation (universities)

Brand & Website updated

Do more internationally

5 priorities from FY 2019/20

Prepare new competency framework, in readiness to be operating a new membership entry system by the end of FY2021/22

> New competency framework agreed by Board by end 2019/20

Roll out new membership application, assessment + P2C from 2020

Be recognized by members as **growing the profile** of, and contribution by, the landscape professions

Implement new policy and influencing strategy 2019/2022

Deliver2019/20 technical guidance and professional standards programme

Raise the profile of the profession

Increase the number of landscape professionals with the right skills for a changing world

Deliver quality
P2C programme for all
candidates

Expand CPD & training offering with more locations and delivery options

Grow pipeline of new students and apprentices

Grow the membership to admit at least 250 new chartered members pa &100 Reg Practices by FY2021/22

Improve our offer to members throughout their career

Grow membership numbers

Increase member satisfaction and engagement

LI 4.0: **Be agile and innovative** in the way we do
things, to better serve
members and stakeholders

Embed digital ways of working for LI staff

Move more services online

Do BAU better

Improve Governance

RELEVANCE RELEVANCE INFLUENCE

RELEVANCE
INCLUSIVE GROWTH

INCLUSIVE GROWTH

INCLUSIVE GROWTH

Key challenges

- OH & S risks in current office experienced this year
- Unexpected digital projects due to ownership change Charles Darwin House eg
 - Replacement phone system
 - Replacement Wifi & internet supplier
- Uncertainty due to Brexit
- Loss of key recently hired new employees (Policy team)
- Managing workloads to deliver change projects whilst maintaining business as usual activity



























Strengthen local leadership in town centres

Go-to source of information, training, knowledge and guidance

- Support Local Authorities
- Develop place leaders
- Co-ordinate national approach
- Provide access to data and information

5 year lifespan

From July 2020 - June 2024

- Direct support for local authorities to address needs/capacity issues
- Pool of experts in town centres
- Online and in person training for place leaders
- Research and best practice repository
- Dashboards for towns across England with live intelligence and data

Landscape-led policy for people, place and nature



Landscape led policy



People



Place



Nature

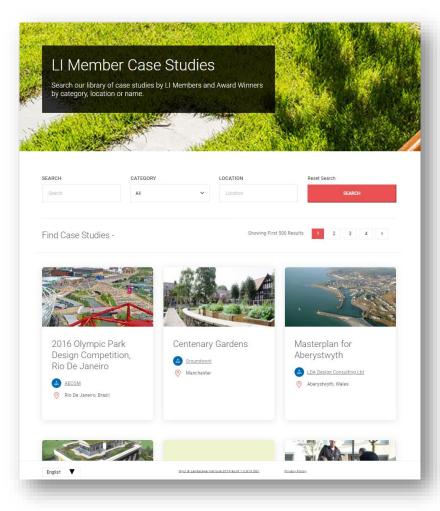
- Creating
 healthy,
 climate-resilient
 places
- Business/ skills and growth
- Design and placemaking
 - Planning & development

- Green infrastructure
- Rural and valued landscapes



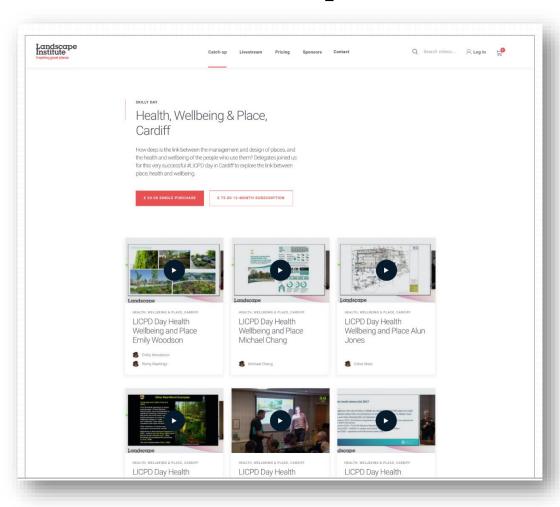
Measuring and promoting value

Refreshed! Case study directory



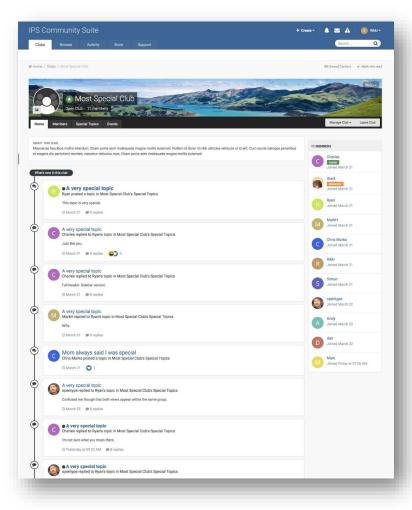
- In place July 2019
- Refreshed case study directory to promote the work of our Registered Practices
- Linked to MyLI and Registered Practice Directory
- my.landscapeinstitute.org/casestudies

New LI Campus! CPD on-demand video



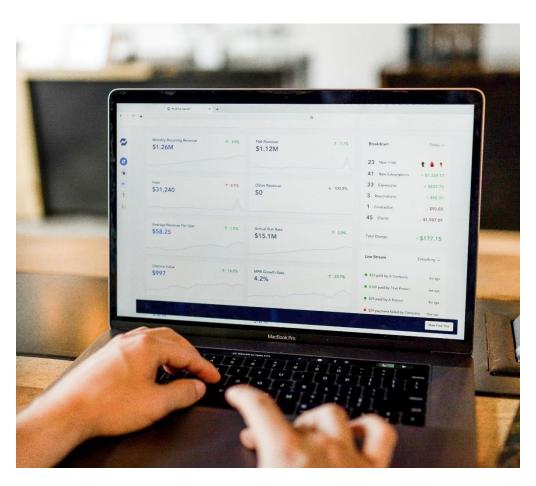
- Launching soon
- Watch live and catch up video from LI CPD days, conferences and partner events
- Educational content for landscape professionals
- campus.landscapeinstitute.org

New LI Connect! Online group discussions



- Coming early 2020
- Discussion groups for working groups, branches, P2C study groups – and other member/ non-member groups
- Will replace TalkingLandscape forums
- Use MyLI sign-on

New! Online CPD monitoring

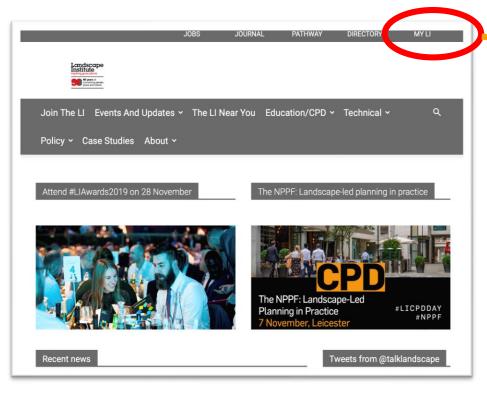


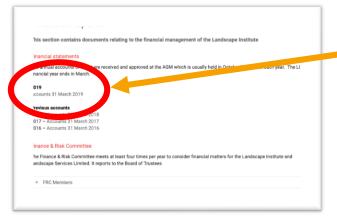
- Coming Mid 2020
- Log and track CPD online
- Improved monitoring of member CPD requirements
- Use MyLI sign-on
- Will support changes to CPD policy

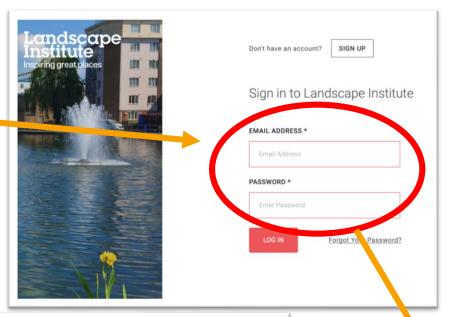
Landscape Institute Report and Financial Statements for the year ended 31 March 2019

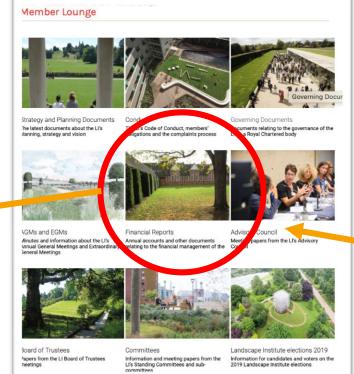
Carolin Göhler Vice-President (former Hon Treasurer)

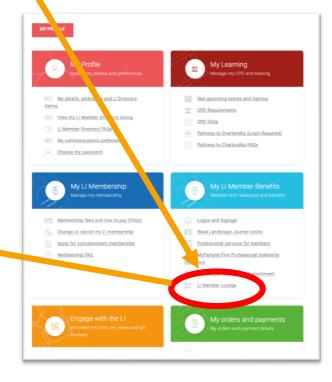
Find the "£ info".....











Guidance

Corporate Strategy 2018-2023 – objectives:

- raise political and public profile of landscape & place
- build resilience & confidence of the landscape profession
- **grow** & be more inclusive as an organisation.

Current Corporate Strategy 2iii – extract:

- become an exemplar organisation in the use of digital channels and platform
- actively review and improve our products & services
 - Annual CPD Programme & on-line learning
 - Increase provision of professional skills development





Support

- committed and experienced members of staff –
 Andy Wallace and Lee Garnham; Amina Waters and Louis Varley
- Finance & Risk Committee all volunteers
- voluntary contribution by members to LI approx value £1- 1.5mill



"Digital Project"

better membership engagement and business development activities

> increasing our efficiency and quality of our services

Phases 1 and 2:

- new CRM started late 2017 now in 2nd year substantially completed
- My LI on-line services completed & launched December 2018
- event management completed integrating Eventbrite

Underway – phase 3:

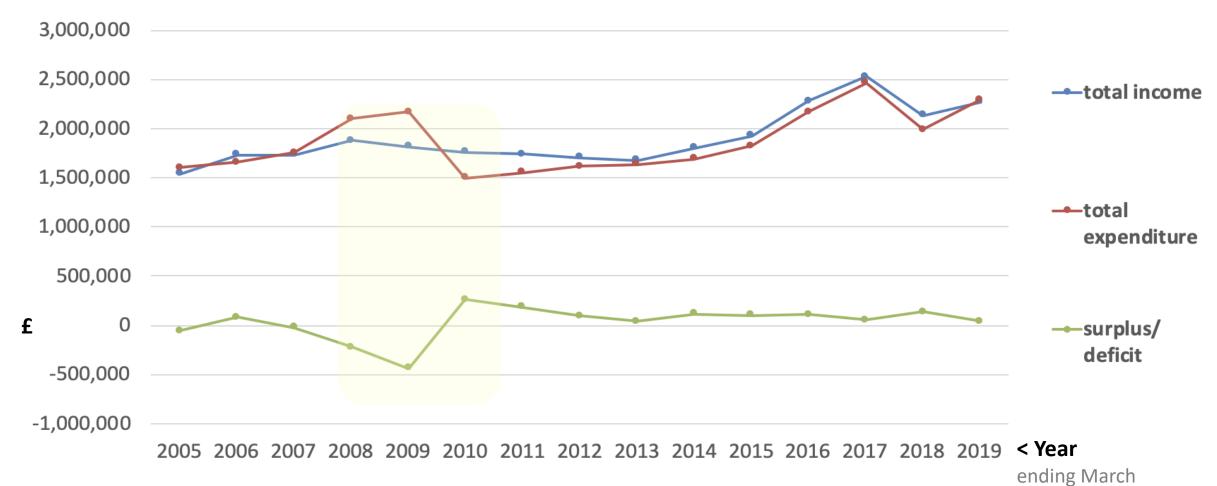
- on-line CPD reporting/ monitoring system background system completed => website due late winter
- Ll Campus on-line learning portal supporting our members incl overseas => late winter/ spring
- Connect linking volunteers and groups => due late winter/ spring

- New Pathway2C system medium-term 2020/21
- Entry Standards medium-term TBC.



Annual Financial Balance(s)

Financial Years 2005 - 2019



Last Financial Year

2018-19

income

£ 2,270,316

•expenditure £ 2,288,524

•surplus

£ 40,809

operational deficit

(£ 18,208)

gain in investment values £ 59,017

3-year financial plan

Landscape Institute Financial Plan 2019 - 2022				
	Year 0: 2018-19 (Latest Forecast)	Year 1: 2019-20	Year 2: 2020-21	Year 3: 2021-22
	£	£	£	£
INCOME				
Membership subscriptions	1,310,000	1,368,247	1,444,527	1,554,672
Registered Practice fees	181,000	186,148	194,618	209,457
Pathway and accreditation	148,212	171,674	174,000	198,164
Commercial income	579,822	615,600	809,790	924,545
Grant and external project funding	-	50,000	100,000	200,000
Other income	33,999	39,000	42,000	44,000
TOTAL INCOME	2,253,034	2,430,669	2,764,935	3,130,838
EXPENDITURE				
Salaries, training and development	939,474	1,135,807	1,224,702	1,349,570
Staff travel and other staff related costs	49,721	55,350	65,000	72,000
Committee, volunteer and leadership expenses	92,943	90,750	90,750	90,750
Premises and office costs	196,530	198,174	210,563	219,702
Costs of commercial and project activity	266,377	271,650	388,800	496,020
Membership support and communication	313,830	265,100	280,000	305,000
Funding for member groups	62,948	55,000	80,000	90,000
Research and consultants	146,701	166,000	190,000	210,000
Governance costs	94,400	97,300	103,500	113,500
TOTAL EXPENDITURE	2,162,924	2,335,131	2,633,315	2,946,542
TO THE EXILENCE OF THE STATE OF	2)202)521	2,555,252	2,000,020	2,5 10,5 12
OPERATIONAL SURPLUS	90,110	95,538	131,620	184,296
	(40.200)			
LESS: INVESTMENT FROM RESERVES actual	(18,208)			
Digital project	(72,500)	(93,838)	(75,702)	(30,525)
Competancy/Entry Standards	(63,804)	(109,500)	(118,000)	
(DEFICIT)/SURPLUS for the year	(46,195)	(107,801)	(62,082)	153,771

Office move

June 2019 LI Board approved the following motions:

- We will not be purchasing a property at this time, although this may become an attractive option in future if the LI's circumstances or needs change.
- To enable the LI to move into a new office by April 2020 which is likely to meet its needs
 for the next 5 years, we will seek properties in central London under <u>both</u> the traditional
 lease and managed office commercial options, within the budget constraints for the
 traditional lease commercial option (set by Board). The preference is for a 5 year rental
 period so we can reconsider options then, including sharing with another organisation.
- Because of the need to move to a new office by April 2020, the property search and commercial negotiations will be led by the LI's CEO and senior team, with assistance/scrutiny by the Workplace Planning Group as required. The Board has nominated the Vice President, Carolin Göhler, due to her involvement in the Workplace Planning Group, to be available and authorised to sign off any agreed commercial arrangements in accordance with this timescale on behalf of the Board.
- Board will be kept fully informed of all progress.

New office location - 85 Tottenham Road, London W1T 4TQ - first floor











- Part of a serviced office complex
- 5-year lease has been signed (with 3 year break clause)
- Office space is flexible
- LI set to move during December 2019



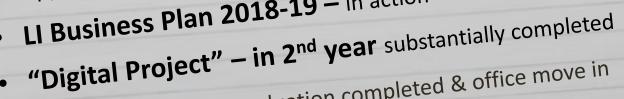
Year Achievements - 2018/19

Finance & Risk Committee involvement:

LI Corporate Strategy 2018-2023 -

supporting strategy





- LI Office move evaluation completed & office move in December 2019
- Review of our investments completed
- Full staffing March 2019
- #L190 celebrating our profession
 - New income streams commenced





- regular review of Risk Register
- retained growing reserves despite investments



6.7% increase 2017/18 1.9% increase 2018/19

Summary-LI Trustees and Auditors

"The Institute is in a healthy financial position to make such* investments, designed to enable the growth and the strengthening of the profession and its influence in future years".

Quote: LI Trustees 2019

* Digital Project & Entry Standards Framework

Auditor's opinion on the financial statements:

- "give a true and fair view of the state of the charity's affairs as at 31 March 2019, and of its incoming resources and application of resources, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Charities Act 2011...."

Quote: Sayer Vincent LLP - LI Auditors 2019



Year Target - 2020/21

Finance & Risk Committee supports:

- LI Corporate Strategy and 3year
 Business Plan (together with LI staff, Council, Board, Branches etc)
- completion of "Digital Project" –
 planned deficit budget
- remaining cautious keeping close
 eye on main income streams advertising income, impact & changes
 of external economic environment
 incl Brexit.....
 - standard business of committee – including Risk Register Review, review of investments



Climate Change &
 Biodiversity
 Emergency –
 commencing a review
 of our entire financial
 practices

- Achieving new business developments -> income streams
- increased sponsorship
- BusinessDevelopmentManager > inplace Feb 2020
- High Street Task
 Force
- MHCLG event delivery completed => further funding expected
 competitions

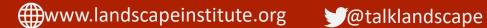
Introduction – Steve Morgan - LI Treasurer



- 1999 Post-Graduate Diploma in Landscape Architecture.
- 1999 worked for Cheltenham Landscape Design a landscape practice within University of Gloucester delivering a range of projects including their own campus redevelopment programme at Oxstalls, Francis Close Hall and Oxstalls.
- 2001 2010 moved to Halcrow Group worked on a wide range of landscape, environmental and research projects for clients including Highways England, Transport Wales and Transport Scotland, eventually taking over management of UK South Environment Team for a number of years, until he become Regional Director for Highway Infrastructure Europe.
- 2002 Chartered Member of the Landscape Institute.
- 2010 Steve moved to Grontmij UK as Director of Landscape, Planning and Environment until he moved onto the Grontmij's UK Leadership Team as the UK Business Development Director.
- **Professional Project Manager** in PRinCE2 and holding the APM Project Management Qualification.
- 2013 **Grontmij Group working for the CEO** undertaking a wide range of change management projects across the Group and also became Grontmij's Group Business Development Director.
- 2015 **Grontmij** was acquired by Sweco and Steven retained his **role as Group Business Development Director**, but now for the largest Architecture and Engineering
 Consultancy in Europe with around 400 Landscape Architects, 1200 Environmental
 Consultants, 1300 Architects, and 14,000 Engineers across 13 Countries.
- Steve is also a Member of the Chartered Institute for Highways and Transportation and has a Post-Graduate Certificate in Business Administration.

Q & A







Inspiring great places

Landscape Institute Thank you